

DIGITAL IMPRESSIONING COMPARISON GUIDE

| Company | 3M [™] ESPE | 3Shape | Carestream [™] Dental |
|---|---|--|--|
| Product | 3M ^T True Definition Scanner | 3Shape TRIOS* | CS 3600 Intraoral Scanner |
| Scanner File Output | STL | DCM and STL | STL and PLY |
| Scanner Type | 3D Video | LED Pattern Projection | Parallel Confocal |
| Scanner Accuracy (in microns) | 3M doesn't provide accuracy level in microns. Proven to be more consistently accurate than other leading intraoral scanners. | 6.9 | <9 |
| Infection Control | Soak wand 3 minutes in Cavicide. Other cleaning options also available and detailed in the instructions for use. | Autoclavable/cold sterile. | Autoclavable/cold sterile. |
| Tooth Surface Spray Required? | Yes | No | No |
| Per Scan Click Fee? | No | No | No |
| Subscription (data package and/or software updates) | \$199/month for standard data plan (C&B). \$329/month for advanced data plan (Invisalign and implant) Data plans begin in year 1 | \$1800 to \$3200/yr starting in yr 2 | No subscription fees (software updates included in initial purchase) |
| Lapsed Time (min) until digital model file is available | 10; Varies depending on office's internet connection. | 0 to 10; Varies depending on office's internet connection | 0 to 10; Varies depending on office's internet connection |
| Hardware Warranty? | \$1,500/yr starting year 2 (optional) | \$750/yr starting year 2 (optional) | \$2,000/yr starting year 2 (optional) |
| In-House Training | 1 Day | 1 to 1.5 days | 1 day |
| Suggested Retail Price | \$16,995-\$17,995 | \$22,400-\$50,600 | \$36,000 |
| Distributors | Henry Schein, Benco, Burkhart, Jensen Dental, Nashville, Atlanta Dental, Midwest, Pearson, Tri-State Dental Supplies & Equipment, Newark, Goetze, and Patterson Dental. | Henry Schein, Biolase, Nashville Dental, Patterson Dental, and Great Lakes Ortho | Direct & Benco |
| Ortho applications currently? | Incognito Appliance System; Unitek Digital Models; Invisalign Clear Aligners; SureSmile; Clear Correct | SureSmile and Clear Correct | SureSmile and Clear Correct |
| Partial applications currently? | Yes | Yes | Yes |
| Other unique features | Unlimited cloud storage. Complimentary software upgrades with data plan. Direct integration with Dentrix powered by DDX O/S. Portable unit now available with the 3M Mobile True Definition Scanner. | Real Color Scans, HD Photo, Scans Hard Palate, 3 second live bite, shade matching, Direct integration with Dentrix powered by DDX O/S. | Scans in Color & Can operate from Surface Pro Tablet; Can integrate with any computer in the office that has minimum specs. Direct integration to DPMS, means their scans can be reviewed or sent from ANY COMPUTER in the office. |
| Compatible with implant scan bodies for custom abutments? | Yes, trusted connections with: Bellatek Encode Impression System and Strauman CARES Prosthetic Solutions. | Yes, 3i Encode and all others | Yes, 3i Encode and all others |



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| Company | E4D Technologies | Align Technology | Dentsply Sirona |
|---|--|--|--|
| Product | Planmeca [®] Emerald | iTero | CEREC® AC Omnicam |
| Scanner File Output | Open (STL, PLY, XML, 30XZ and D4D proprietary) | STL | DXD, RST, 3D PDF, STL (via lab software) |
| Scanner Type | Multi-color laser based streaming | Parallel Confocal; Laser | Streaming Capture |
| Scanner Accuracy (in microns) | <5 | <9 | Dentsply Sirona does not supply accuracy in microns |
| Infection Control | Autoclavable Tips (up to 300 cycles) | Disposable Lense Cap | High Level Disinfection & Dry Heat Sterilization |
| Tooth Surface Spray Required? | No | No | No |
| Per Scan Click Fee? | No | No | No |
| Subscription (data package and/or software updates) | PlanCAD, Available \$5500 no data fees required | Starting in yr 2, \$360/month (\$4,320 annually) all inclusive monthly subscription | No subscription fees |
| Lapsed Time (min) until digital model file is available | 0 to 10; Varies depending on office's internet connection | 15 to 30 mins. Varies depending on office's internet connection | 0 to 5; Varies Dependening on office's internet connection |
| Hardware Warranty? | 5 Years | Included with subscription | 1 year Included with purchase. Optional \$199/ month extends warranty up to 7 yrs coverage for hardware warranty and design software updates. |
| In-House Training | Online pre-training. 1 day in-office training with integration specialist, ongoing live remote support. (in- house training up to 3 days) | No in-office training. 6-8 hours of virtual classroom style training. In-office training can be purchased. | Training included with intial purchase price. No obligation - additional training is offered |
| Suggested Retail Price | \$33,670 | \$29,999 | \$30,000 |
| Distributors | Henry Schein | Direct and Patterson Dental | Patterson Dental and Henry Schein |
| Ortho applications currently? | Full Arch Scanning Model (ver. 5.8 +); Clear Correct, SureSmile Aligners | Invisalign, OrthoCAD; SureSmile | Yes-MTM Clear Aligners, Clear Correct, and Invisalign |
| Partial applications currently? | Full Arch Scanning mode (ver. 5.8 +) | Yes | Yes |
| Other unique features | Ergonomic design, superior speed & accuracy, fully integrated color scanning, simple plug-and-play solution, autoclavable tip, active anti-fog feature. | CDT inspects impression file and marks margins before manufacturing lab receives them. | Full-color scanning, small camera tip, restorative and ortho scanning solutions, direct integration into Dolphin Imaging. 3 machine configurations for maximum flexibility and portability. |
| Compatible with implant scan bodies for custom abutments? | Yes, 3i Encode and all others | Yes, 3i Encode and all others | Yes-most major implant companies utilizing Dentsply Sirona TiBase/ScanPost and Atlantis workflows (2017) |